

I'm on MY Way to the Stars!

ARE YOU DREAMING OF BEING A STAR CONSULTANT? ★

LOOKING FORWARD TO THE DAY WHEN YOU FINALLY GET THERE? ★

with determination and pride, you'll accomplish your goal
your mission is clear: you are finishing your star!

Star Consultant and Team Building money makin' tips:

- ⇒ Fill out a Weekly Plan Sheet so that you know how much time you have.
- ⇒ Track your progress daily or weekly.
- ⇒ Utilize Gloria Mayfield Banks' Idea for Fast Results:

1. Hand out 5 Business Cards a Day with no excuses....

If you don't have time, make time! Rearrange your to/from trips so that you run into people. Tell them that your director needs you to hand out 5 business cards a day, ask if they would like one with or without samples. Or one with a \$10 coupon, etc. Ask if they want to schedule a facial with you.

2. Book 2 classes everyday (classes that you will acquire from the above plan).

3. Conduct 3 interviews a week, they must be face to face.

4. Have \$600 to \$800 in sales a week.

5. Turn in Weekly Accomplishment Sheets with results to your Director, this is a must. Make sure to do it every week without fail.

- ⇒ Have an open house/trunk show/spa class/girls' night out party for extra sales.
- ⇒ Warm chatter with people everywhere you go.
- ⇒ Send an e-mail to your family, friends and customers informing them of your online order promo: anyone that orders from your website within the next 24 hours, will get 15% off their order, this gets them used to checking your website often.
- ⇒ Pair 10 samples of new product or any other product with business cards and offer them as a thank you at drive up windows, also give to wait staff as a special Thank You.
- ⇒ Find that special "idea" and work it full circle. Get bookings, hold classes and recruit. There are many, many ideas out there. Look for the one that suits your personality and run with it.
- ⇒ Stay in touch with your director so that you get the direction that you need. Some of us tend to stray away from our goals if we do not feel accountable to someone else. Your Director would love to help you reach your goals.
- ⇒ Now it is time to get out and sell this product, offer this opportunity and feel good about sharing this awesome company with everyone you know and before long, you will have met your Star Consultant goal!

stars - stars - stars - stars!

